

Message Text

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PAGE 01 STATE 190084
ORIGIN NEA-10

INFO OCT-01 ISO-00 COME-00 EB-08 /019 R

DRAFTED BY NEA/AFN:TSWILKINSON:PAW
APPROVED BY NEA/AFN:JKBISHOP
-----117422 280947Z /13
R 272133Z JUL 78
FM SECSTATE WASHDC
TO AMEMBASSY RABAT

UNCLAS STATE 190084

FOR REDECKER FROM HABBERTON

E.O. 11652: N/A

TAGS: BEXP, MO

SUBJECT: PROPOSED GOM SEMINAR ON PETROLEUM PROSPECTION

REF: RABAT 4375

1. RE YOUR 4375, NORMAL PROCEDURES WOULD BE FOR GOM EMBASSY
WASHINGTON TO INFORM ITSELF, PROMOTE AND ORGANIZE.
HOWEVER:

2. SEWARD IS FORMER OFFICIAL OF AMERICAN PETROLEUM
INSTITUTE, NOW CEO OF HIS OWN COMPANY WHICH IS A PETRO-
LEUM INSPECTION, APPRAISAL AND INTERMEDIARY SERVICE WITH
ACTIVITIES IN ABOUT 18 COUNTRIES. TELEPHONE NUMBER IS
202-466-4390, WASHINGTON, 1120 CONNECTICUT AVENUE, N.W.

3. SEWARD, A GOOD FRIEND, HAD ALREADY SUGGESTED A FEW
MEDIUM SIZED COMPANIES. HE WOULD HELP ENLIST PARTICIPATION
AS WOULD BCIU. SEWARD MIGHT ASK MODERATE FEE DE PENDING ON
WHETHER PAID SHORT TERM CONSULTATIONS WOULD BE NECESSARY.
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4. BURDEN OF PERSUASION IS ON GOM. MY BEST GUESS IS THAT
A HANDFUL OF BIG AND MEDIUM COMPANIES WOULD SEND REPRESENTATIVES TO SEMINAR IF MOROCCANS STAGE IT. WE WOULD EN-

LIST AS MANY AS WOULD AGREE TO GOM FIRM DATE, WE WOULD
SEEK LOCATION AT MINIMUM OR NO COST. FAIL TO SEE WHAT

MORE "ORGANIZATION AND ADMINISTRATIVE ASPECTS" COULD BE
DONE THIS SIDE. NO ONE HERE SPECIALLY EAGER BUT A FAIR
NUMBER SEEMS QUITE POSSIBLE.

5. ASSUME MOROCCANS WILL HAVE SOMETHING NEW TO SAY.

6. PLEASE ADVISE WITH FULL DETAILS. CHRISTOPHER

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NNN

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